



NATIONAL CEMENTITIOUS SALES STATISTICS FOR SOUTH AFRICA

(excluding sales to Botswana, Lesotho, Namibia, Swaziland, Imports by 3rd parties, sales by other than reporting companies and Exports.)

RELEASE:

Period	SA Cementitious Monthly Sales Tons				Change		
	2012	2011	2010	2009	'12 vs '11	'11 vs '10	'10 vs '09
	January	779,003	638,749	672,676	842,461	22.0%	-5.0%
February	823,934	840,586	840,586	933,254	-2.0%	-2.0%	-9.9%
March	1,008,902	1,030,817	1,030,817	1,066,644	-2.1%	-3.4%	-3.4%
April	816,337	807,820	896,069	896,069	1.1%	-9.8%	-9.8%
May	912,584	939,318	1,011,066	1,011,066	-2.8%	-7.1%	-7.1%
June	996,500	903,857	984,862	984,862	10.2%	-8.2%	-8.2%
July	973,004	976,041	1,096,446	1,096,446	-0.3%	-11.0%	-11.0%
August	1,014,939	970,004	1,007,000	1,007,000	4.6%	-3.7%	-3.7%
September	1,104,841	980,071	1,047,578	1,047,578	12.7%	-6.4%	-6.4%
October	1,055,613	956,783	1,085,584	1,085,584	10.3%	-11.9%	-11.9%
November	1,141,248	1,045,907	1,024,985	1,024,985	9.1%	-2.0%	-2.0%
December	747,684	746,514	787,719	787,719	0.2%	-5.2%	-5.2%
Total	779,003	11,234,335	10,870,394	11,783,670	3.3%	-7.8%	-7.8%
	YTD	Annual		YTD	Annual		

Period	SA Cementitious Monthly Sales Tons				Change		
	2012	2011	2010	2009	'12 vs '11	'11 vs '10	'10 vs '09
	Month	779,003	638,749	672,676	842,461	22.0%	-5.0%
YTD	779,003	638,749	672,676	842,461	22.0%	-5.0%	-20.2%
MAT	11,374,589	10,836,467	11,613,884		5.0%	-6.7%	

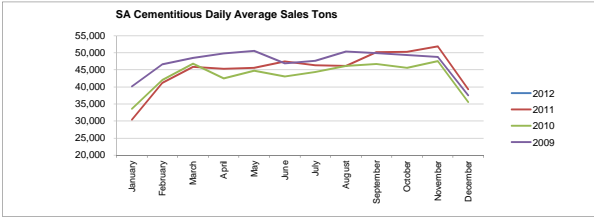
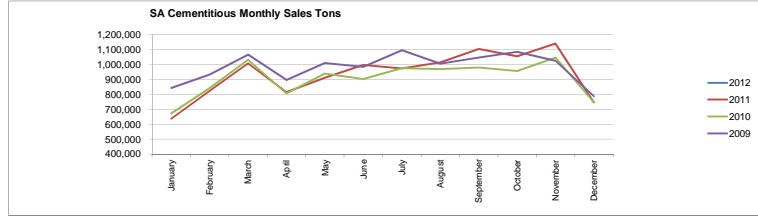
JANUARY 2012

2012	SA Cementitious Daily Average Sales Tons				Change		
	2011	2010	2009	'12 vs '11	'11 vs '10	'10 vs '09	
	37,095	30,417	33,634	40,117	22.0%	-9.6%	-16.2%
41,197	42,029	46,663	46,663	-2.0%	-2.0%	-9.9%	
45,859	46,855	48,484	48,484	-2.1%	-3.4%	-3.4%	
45,352	42,517	49,782	49,782	6.7%	-14.6%	-14.6%	
45,629	44,729	50,553	50,553	2.0%	-11.5%	-11.5%	
47,452	43,041	46,898	46,898	10.2%	-8.2%	-8.2%	
46,334	44,365	47,672	47,672	4.4%	-6.9%	-6.9%	
46,134	46,191	50,350	50,350	-0.1%	-8.3%	-8.3%	
50,220	46,670	49,885	49,885	7.6%	-6.4%	-6.4%	
50,267	45,561	49,345	49,345	10.3%	-7.7%	-7.7%	
51,875	47,541	48,809	48,809	9.1%	-2.6%	-2.6%	
39,352	35,548	37,510	37,510	10.7%	-5.2%	-5.2%	
37,095	45,118	43,308	47,135	4.2%	-8.1%	-8.1%	
YTD	Annual		YTD	Annual			

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37,095	30,417	33,634	40,117	22.0%	-9.6%	-16.2%	
45,681	43,002	46,642		6.2%	-7.8%		

Number of Sales Days			
2012	2011	2010	2009
21	21	20	21
21	20	20	20
21	22	22	22
18	18	19	18
22	20	21	20
21	21	21	21
22	21	22	23
22	22	21	20
19	22	21	21
23	21	21	22
22	22	22	21
18	19	21	21
250	249	251	250
Annual			

Number of Sales Days			
2012	2011	2010	2009
21	21	20	21
21	21	20	21
249	252	249	



COMMENTS

Data received from NLK is based on the information submitted by the following companies:

- Pretoria Portland Cement
- Lafarge
- AfriSam
- NPC-Cimpor
- Ash Resources
- Sephaku Ash
- Ulula Ash

Disclaimer:

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